# 錦州銀行股份有限公司 Bank of Jinzhou Co., Ltd.\*

(A joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

## **GLOBAL OFFERING** 全球發售

under the Global Offering

**Number of Hong Kong Offer Shares** 

**Number of Offer Shares** 1,320,000,000 H Shares (comprising 1,200,000,000 H Shares to be offered by the Bank and 120,000,000 Sale

Shares to be offered by the Selling Shareholders, subject to the Over-allotment Option) 1,188,000,000 H Shares (subject to

132,000,000 H Shares (subject to

**Number of International Offer Shares** adjustment and the Over-allotment Option)

adjustment)

**Maximum Offer Price** 

HK\$5.54 per H Share, plus brokerage fee of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

RMB1.00 per H Share Nominal value Stock code

Please read carefully the prospectus of Bank of Jinzhou Co., Ltd. (the "Bank") dated 24 November 2015 (the "Prospectus") (in particular, the section on "How to Apply for Hong Kong Offer Shares" in the Prospectus) and the guide on the back of this Application Form before completing this Application Form. Terms defined in the Prospectus have the same meaning when used in this Application Form

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form A copy of this Application Form, together with a copy of each of the WHITE and YELLOW Application

Forms, the Prospectus and the other documents specified in the section headed "Documents Delivered to the Registrar of Companies and Available for inspection" in Appendix VIII to the Prospectus have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

Your attention is drawn to the paragraph headed "Personal Data" in the section "How to Apply for Hong Kong Offer Shares" in the Prospectus which sets out the policies and practices of the Bank and its H Share Registrar in relation to personal data and compliance with the Personal Data (Privacy) Ordinance.

The information contained in this Application Form is not for distribution, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The H Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 as amended (the "Securities Act").

The H Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the securities will be made in the United States

Bank of Jinzhou Co., Ltd. CCB International Capital Limited The Hong Kong Underwriters

Bank of Jinzhou Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.

1,320,000,000股H股(包括將由本行提呈 全球發售的發售股份數目

發售的1.200.000.000股H股及將由售 股股東提呈發售的120,000,000股銷售 股份, 視乎超額配股權行使與否而定)

1.188.000.000股H股(可予調整及 國際發售股份數目

視乎超額配股權行使與否而定)

132,000,000股H股(可予調整) 香港發售股份數目 每股H股5.54港元,另加1%經紀佣金、 最高發售價

> 0.005%香港聯交所交易費 (認購股款須於申請時以港元繳足,

多收款項將予退還)

0.0027%證監會交易徵費及

每股H股人民幣1.00元

股份代號

在填寫本申請表格前,請細閱錦州銀行股份有限公司(「本行」)於2015年11月24日日刊發的招股說明書(「招股說明書」)(尤其是招股說明書「如何申請香港發售股份」一節)及刊於本申請表格背面的指引。除本申請表格另有定義外,本申請表格所使用的詞語與招股説明書所界定者

香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)及香港中央結算有限公司(「香港結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示概不就因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

本申請表格連同白色及黃色申請表格、招股説明書及招股説明書附錄八「送呈公司註冊處處 長及備查文件」一節所列的其他文件,已遵照香港法例第32章公司(清盤及雜項條文)條例第 342C條的規定,送呈香港公司註冊處處長登記。證券及期貨事務監察委員會(「證監會」)和 香港公司註冊處處長對任何此等文件的內容概不負責。

閣下敬請留意招股説明書「如何申請香港發售股份」一節「個人資料」一段,當中載有本行及其 H股證券登記處有關個人資料及遵守個人資料(私隱)條例的政策及常規。

本申請表格所載資料,不得在或向美國(包括其領土及屬地、美國各州及哥倫比亞特區)境內 直接或間接分發。該等資料並不屬於或組成在美國購買或認圖證券之任何要約或徵求的一部 分。本申請表格所述H股並未且不會根據1933年美國證券法(經修訂)(「美國證券法」)登記。

除非已進行登記或獲得豁免遵守美國證券法之登記規定,否則不得於美國發售或出售H股。 證券不會在美國公開發售。

錦州銀行股份有限公司 建銀國際金融有限公司 香港承銷商

錦州銀行股份有限公司根據銀行業條例(香港法例第155章)並非一家認可機構,並非受限於香港金融管理局的監督 及不獲授權在香港經營包行及/或接受存款美務。

We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for **White Form eIPO** Applications submitted via Banks/ Stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our **White Form eIPO** services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we

- **apply** for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of
- enclose payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage fee, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
- Kong Offer Shares applied for, or any lesser number allocated to such underlyin applicants on this application; understand that these declarations and representations will be relied upon by the Bank

confirm that the underlying applicants have undertaken and agreed to accept the Hong

- and the Joint Global Coordinators in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application, and that the underlying applicants may be prosecuted if they made a false declaration; authorize the Bank to place the name(s) of the underlying applicant(s) on the register of members of the Bank as the holder(s) of any Hong Kong Offer Shares to be allotted to them, and (subject to the terms and conditions set out in this Application Form and
- applicable) by ordinary post at that underlying applicant's own risk to the address stated on this Application Form in accordance with the procedures prescribed in this Application Form and in the Prospectus; request that any e-Refund payment instructions be despatched to the application payment bank account where the applicants had paid the application monies from a

the Prospectus) to send any H Share certificate(s) and/or any refund cheque(s) (where

- request that any refund cheque(s) be made payable to the underlying applicant(s) who
- had used multiple bank accounts to pay the application monies; confirm that each underlying applicant has read the terms and conditions and application procedures set out in this Application Form and in the Prospectus and agree to be
- represent, warrant and undertake that the allotment of or application for the Hong Kong Offer Shares to the underlying applicant or by underlying applicant or for whose benefit this application is made would not require the Bank, the Sole Sponsor, the Joint Global Coordinators, the Joint Lead Managers, the Underwriters, the Joint Book runners or their respective officers or advisers to comply with any requirements law or regulation (whether or not having the force of law) of any territory
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

of H Shares

吾等確認,吾等已(i)遵守電子公開發售指引及透過銀行/股票經紀遞交白表eIPO申請的運作程序以及與音等就香港个間發售退供白表eIPO 服務有關的所有適用法例及規例(不論法定或其他):及(i) 閱讀招股說明書及本申請之格所載的條款及條件以及申請手員 並同意受其約束。為了代表與本申請有關的每名相關申請人作出申請,

- 夾附申請認購香港發售股份所需的全數款項(包括1%經紀佣金、0.0027%證監會交易被費及0.005%香港聯交所交易費);
- **建認相關申** 計入已承諾及同意接納所申請認購的香港發售股份,或該等相關申 請人根據本申請獲分配的任何較少數目的香港發售股份;
- 明白責行**及聯席全球協**調人將依賴此等聲明及陳述,以決定是否就本申請配發 任何香港發售股份,及相關申請人如作出虛假聲明,彼等可能會遭受檢控;
- 授權責行將相關申請人的姓名/名稱列入貴行股東名冊內,作為任何將配發予相關申請人的香港發售股份的持有人,並(在符合本申請表格及招股說明書所載的條款及條件的情況下)根據本申請表格及招股說明書所載程序按本申請表格上所示地址以普通對理方式寄發任何日股股票及/或任何退款支票(如適 用),郵誤風險概由該相關申請人承擔;
- 倘申請人使用單一銀行賬戶支付申請股款,**要求**任何電子退款指示將發送至申請付款銀行賬戶內;
- 要求任何退款支票以使用多個銀行賬戶支付申請股款的相關申請人為抬頭人;
- 確認各相關申請人已細閱本申請表格及招股説明書所載的條款及條件和申請手 續,並同意受其約束;
- 聲明、保證及承諾向相關申請人或由相關申請人或為其利益而提出本申請的人 士配發或申請認購香港發售股份,不會引致責行、獨家保薦人、聯席全球協調 人、聯席牽頭經辦人、承銷商、聯席賬簿管理人或彼等各自的任何高級職員或 僱問須遵從香港以外任何地區的法律或規例(不論是否具法律效力)的任何規
- 同意本申請、任何對本申請的接納以及因而產生的合約,將受香港法律管轄及 按其詮釋

Date 日期	
Capacity 身份	

2	We, on behalf of the underlying applicants, offer to purchase 吾等 (代表相關 申請人) 提出認購	Total number H股總數

bound by them;

Signature 簽名

Name of applicant 申請人姓名/名稱

outside Hong Kong; and

Hong Kong Offer Shares on behalf of the underlying applicants whose details are contained in the read only CD-ROM submitted with this application form. 股香港發售股份 (代表相關申請人,其詳細資料載於連同本申請表格遞交的唯讀光碟)。

Total of 現夾附合共		cheques 張支票	Cheques number (s) 支票編號	
are enclosed for a total sum of 其總金額為	HK\$			

			7,575							
,	Please use <b>BLOCK</b> lette	ers 請用 <b>正楷</b> 填寫								
•	Name of White Form eIF 白表eIPO服務供應商名									
	Chinese Name 中文名稱			White Form eIPO Service Provider ID 白表eIPO服務供應商身份證明號碼						
	Name of contact person 聯絡人士姓名			Contact number 聯絡電話號碼						
	Address 地址		For Broker use 此欄供經 Lodged by 申請由以下經			紀填寫 紀遞交				
				Broker No. 經紀號碼						
				Broker's Chop 經紀印鑑						

For bank use 此欄供銀行填寫

## GUIDE TO COMPLETING THIS APPLICATION FORM

References to boxes below are to the numbered boxes on this Application Form.

## Sign and date the application form in Box 1. Only a written signature will be accepted.

The name and the representative capacity of the signatory should also be stated.

To apply for Hong Kong Offer Shares using this Application Form, you must be named in the list of White Form eIPO service providers who may provide White Form eIPO services in relation to the Hong Kong Public Offering, which was released by the SFC.

Put in Box 2 (in figures) the total number of Hong Kong Offer Shares for which you wish to apply on behalf of the underlying applicants.

Applicant details of the underlying applicants on whose behalf you are applying must be contained in one data file in read-only CD-ROM format submitted together with this Application Form.

# Complete your payment details in Box 3.

You must state in this box the number of cheque(s) you are enclosing together with this Application Form; and you must state on the reverse of each of those cheque(s) (i) your White Form eIPO service provider ID and (ii) the file number of the data file containing application details of the underlying applicant(s).

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Offer Shares applied for in Box 2.

All cheque(s) and this Application Form together with a sealed envelope containing the CD-ROM, if any, must be placed in the envelope bearing your company chop.

For payments by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on a Hong Kong dollar bank account in Hong Kong;
- show your (or your nominee's) account name:
- be made payable to Bank of China (Hong Kong) Nominees Limited Bank of Jinzhou Public Offer
- be crossed "Account Pavee Only":
- not be post dated; and
- be signed by the authorized signatories of the White Form eIPO Services

Your application may be rejected if any of these requirements is not met or if the cheque is dishonoured on its first presentation.

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Bank and the Joint Global Coordinators have full discretion to reject any applications in the case of discrepancies.

No receipt will be issued for sums paid on application. Insert your details in Box 4 (using BLOCK letters).

You should write the name. ID and address of the White Form eIPO service provider in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No. and Broker's Chop.

# Personal Data

# **Personal Information Collection Statement**

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the H Shares of the policies and practices of the Bank and its H Share Registrar in relation to personal

# Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Bank or its agents and/or its H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Bank and/or the H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s), and/or the despatch of e-Refund payment instructions, and/or the despatch of refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Bank and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purport

- processing of your application and e-Refund payment instructions/ refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares:
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere:
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC
- maintaining or updating the registers of holders of securities of the
- conducting or assisting to conduct signature verifications, any other verification or exchange of information; establishing benefit entitlements of holders of securities of the
- Company, such as dividends, rights issues and bonus issues, etc; distributing communications from the Bank and its subsidiaries;
- compiling statistical information and Shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- announcement(s) or otherwise; disclosing relevant information to facilitate claims on entitlements; and

disclosing identities of successful applicants by way of press

- any other incidental or associated purposes relating to the above and/ or to enable the Bank and the H Share Registrar to discharge their
- obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree. Transfer of personal data

# Personal data held by the Bank and the H Share Registrar relating to the

holders of securities will be kept confidential but the Bank and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities: the Bank or its appointed agents such as financial advisers, receiving

where applicants for securities request deposit into CCASS, to HKSCC

bankers and overseas principal registrars;

- and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS; any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other
- services to the Bank and/or the H Share Registrar in connection with the operation of their respective businesses: the Hong Kong Stock Exchange, the SFC and any other statutory,
- regulatory or governmental bodies; and any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors,

# accountants or stockbrokers, etc.

Access and correction of personal data The Ordinance provides the holders of securities with rights to ascertain whether the Bank or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Bank and the H Share Registrar have the right to

charge a reasonable fee for the processing of any data access request. All

requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Bank at its registered office disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the Company secretary or (as the case may be) the H Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

# 填寫本申請表格的指引

下文提述的號碼乃本申請表格中各欄的編號。

## 在申請表格欄1簽署及填上日期。只接受親筆簽名。

簽署人的姓名/名稱及代表身份亦必須註明。

如要使用本申請表格申請香港發售股份, 閣下必須為名列於證監會公佈 的白表eIPO服務供應商名單內可以就香港公開發售提供白表eIPO服務的人

## 在欄2填上 閣下欲代表相關申請人申請認購的香港發售股份總數(以數字 填寫)。

閣下代其作出申請的相關申請人資料,必須載於連同本申請表格遞交的一 個唯讀光碟格式資料檔案內。

# 在欄3填上 閣下付款的詳細資料。

閣下必須在本欄註明 閣下連同本申請表格夾附的支票數目;並在每張支 票的背面註明(i) 閣下的白表eIPO服務供應商身份證明號碼及(ii)載有相關 申請人申請詳細資料的資料檔案的檔案編號。

本欄所註明的金額必須與欄2所申請認購的香港發售股份總數應付的金額相

所有支票及本申請表格,連同載有該唯讀光碟的密封信封(如有)必須放進 蓋上 閣下公司印章的信封內。

如以支票繳付股款,該支票必須:

- 為港元支票;
- 以在香港開設的港元銀行賬戶開出;
- 顯示 閣下(或 閣下代名人)的賬戶名稱;
- 註明抬頭人為「中國銀行(香港)代理人有限公司-錦州銀行公開發 售|;
- 以「只准入抬頭人賬戶」劃線方式開出;
- 不得為期票;及
- 由白表eIPO服務供應商的授權簽署人簽署。

倘未能符合任何此等規定或倘支票首次過戶不獲兑現, 閣下的申請可遭 拒絕 受理。

閣下有責任確保所遞交的支票上的詳細資料與就本申請遞交的唯讀光碟或 資料檔案所載的申請詳細資料相同。倘出現差異,本行及聯席全球協調人 有絕對酌情權拒絕任何申請。

申請時繳付的金額將不會獲發收據。

# 在欄4填上 閣下的詳細資料(用正楷填寫)。

閣下必須在本欄填上白表eIPO服務供應商的名稱、身份證明號碼及地址。 閣下亦必須填寫 閣下營業地點的聯絡人士的姓名及電話號碼及(如 適用) 經紀號碼及加蓋經紀印章。

# 個人資料

## 個人資料收集聲明

個人資料(私隱)條例(「條例」)中之主要條文於1996年12月20日在香港生 效。此份個人資料收集聲明是向H股申請人及持有人説明本行及其H股證券 登記處就個人資料及條例而制訂之政策及常規。

# 閣下個人資料之原因

證券申請人或證券登記持有人申請證券或將證券專往其名下,或將名 下證券轉讓予他人,或要求H股證券登記處提供服務時,須不時向本 行或其代理人及/或其H股證券登記處提供其最新之準確個人資料。

若未能提供所需資料 可能會導致 閣下之證券申請遭拒絕或本行及 一或工度證券登上處近遲或不能使 閣下之證券過戶生效或提供其他服務,亦可能妨礙或延誤 阁下成功申請之香港發售股份之登記或過戶及、或妨礙或延誤行發H股股票及/或發送電子退款指示及/或寄 閣下應得之退款支票。

證券持有人提供之個人資料如有任何不準確之處,必須即時知會本行 及H股證券登記處。

# 資料用途

證券申請人及持有人之個人資料可以任何方式被採用、持有及/或保 存,以作下列用途:

- 處理 閣下之申請及電子退款指示/退款支票(如適用)及核實 是否遵守本表格及招股説明書所載條款及申請手續及公佈香港 發售股份的分配結果;
- 使香港及其他地區的所有適用法律及規定得到遵守;
- 為證券持有人登記新發行證券或轉往其名下或由其名下轉讓予 他人之證券,包括(如適用)以香港結算代理人之名義登記;
- 保存或更新本行證券持有人名册;
- 進行或協助進行簽名核對、任何其他核對或交換資料;
- 確定本公司證券持有人可獲取股息、供股及紅股等利益的資
- 寄發本行及其子公司之公司通訊; 編製統計資料及股東資料;
- 遵照法例、規則或規例之要求作出披露;
- 透過報章公佈或其他方式披露成功申請人士之身份;
- 披露有關資料以便作出權益申索;及
- 與上述有關之任何其他附帶或相關用途及/或致使本行及H股 證券登記處能夠履行彼等對證券持有人及/或監管機構之責任 及/或證券持有人不時同意之任何其他用途。

# 轉交個人資料 本行及H股證券登記處會對證券持有人之個人資料保密,但本行及其

H股證券登記處可能會就上述目的或上述任何目的而作出彼等視為必 要之查詢以確定個人資料之準確性,尤其可能會向、從或聯同下列任 何及所有人士及機構披露、獲取或轉交證券持有人之個人資料(不論 在香港或外地):

戶登記處; 當申請人要求將證券存入中央結算系統時,香港結算及香港結

本行或其委任之代理,例如財務顧問、收款銀行及海外主要過

之行政、電信、電腦、付款或其他服務之代理、承辦商或第三

- 算代理人(其須為運作中央結算系統而使用個人資料); 任何向本行及/或H股證券登記處提供與其各自業務運作有關
- 方服務供應商; 香港聯交所、證監會及任何其他法定、監管或政府機關;及
- 與證券持有人有業務往來或擬有業務往來之任何其他人士或機 構,例如銀行、律師、會計師或股票經紀等。
- 查閲及更正個人資料 條例賦予證券持有人權利以確定本行或H股證券登記處是否持有其個

# 人資料、索取有關資料副本及更正任何不準確之資料。根據條例規定,本行及H股證券登記處有權就處理任何查閱資料之要求收取合理

費用。所有關於查閱資料或更正資料或查詢資料政策及慣例及所持有 資料類別的要求,應按照招股説明書「公司信息」一節中披露的本公 司註冊辦事處或根據適用法律不時通知的地址,向本行之公司秘書或 H股證券登記處屬下就條例所指之私隱權條例事務主任(視乎情況而 定)提出。

# DELIVERY OF THIS APPLICATION FORM

This completed Application Form, together with the appropriate cheque(s) with a sealed envelope containing the CD-ROM, must be submitted to the following receiving banks by 4:00 p.m. on Friday, 27 November 2015:

Bank of China (Hong Kong) Limited 1/F, BOC Cheung Sha Wan Building, 194-200 Cheung Sha Wan Road, Kowloon

By signing this form, you agree to all of the above.

# 搋交本申請表格 經填妥的本申請表格,連同適用支票及載有唯讀光碟的密封信封,必須於2015年 11月27日(星期五)下午4時正前,送達下列收款銀行:

中國銀行(香港)有限公司

閣下簽署本申請表格,即表示同意上述所有規定。

九龍長沙灣道194-200號 中銀長沙灣大樓1樓